



Phone: (717) 426-5200 Fax: (717) 426-5201

The Lepco Difference

Inventory Management

- “Hyper-sensitivity” to proper inventory management - focus on achieving the most profitable level of inventory turns via our inventory management system.
 - Performance Rebate Program – reduces inventory risk, model mix challenges, and carrying costs.
 - Inventory Protection Program – focuses on retailing interest bearing inventory and sharing the carrying costs for these problem units.

Operational Support

- Next day UPS service with a single handling charge - no minimum, no freight charges. Gets you the parts you need quickly so you can get your customer’s equipment up and running.
- Parts stocking order programs which allow you to properly stock your parts shelves in order to optimize customer satisfaction.
- Yearly parts return programs with no restocking fee. Increases your customer satisfaction and reduces your financial risk.
- Consistently high parts and equipment fill rates.
- Professional full time customer service and inside sales representatives provide order processing, directing calls, answering questions and problem solving
- Our highly qualified, award-winning technical service department provides service support, technical training, education, on-site assistance, and safety training.

Sales and Marketing Support

- Professional showroom display assistance to maximize the effectiveness of your showroom space.
- Two full-time demonstrators available to assist you in field demonstrations, municipal calls, and open houses.
- In-house advertising department allows us to pool resources and produce the most effective and cost-efficient marketing and advertising campaigns for you. Turn-key programs allow you to concentrate on the rest of your business.
- A sales representative who is truly a business partner, with the ability to go beyond the usual and assist you in the development and growth of your business.
- Mutually planned, common goals – goals are periodically measured against performance, and any necessary adjustments are made so that together we can achieve these objectives.

Long Term Investment

- Recently completed state-of-the-art facility is evidence of our long-term commitment to this industry.
- 200,000 square feet of warehouse space shows a major commitment to stocking whole goods in order to service your needs. We also have expansion capabilities for another 100,000 square feet.
- 18,000 square feet of office space (with 11,000 square feet of additional expansion possible) includes a dealer “campus” with the latest in technical service and sales and marketing training aids.
- Ample acreage for extensive product demonstrations.

Company Culture

- Philosophy of providing services and support that allow us to work together to achieve uncommon success in our industry.
- At all times do business in a consistent and ethical manner.
- Whenever possible, follow the philosophy of “one call, one solution.” Attempt to handle all situations as quickly and fairly as possible.
- Assist you in building a powerful brand in your marketing area, making you the dealer of choice for discriminating consumers, professionals, and municipalities.